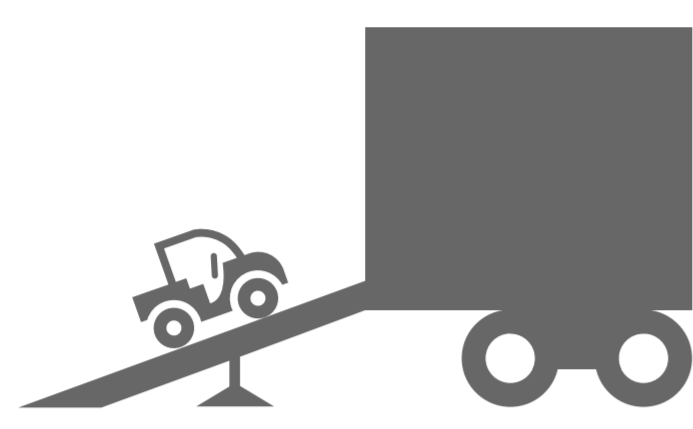


ENGINEERING EXPERTISE DRIVES TRANSPORTATION INNOVATION



Transporting UTVs is a complex process. If a provider isn't careful, damage may be accrued in transit and/or during delivery and there's an increased risk of injury. A global manufacturer of off-road vehicles was looking to diversify its base of transportation providers, but in order to mitigate damage accrued in transit to dealerships, only a safe, experienced provider would fit the bill. The manufacturer needed a provider that could handle complex hauls and help enhance the shipping process.

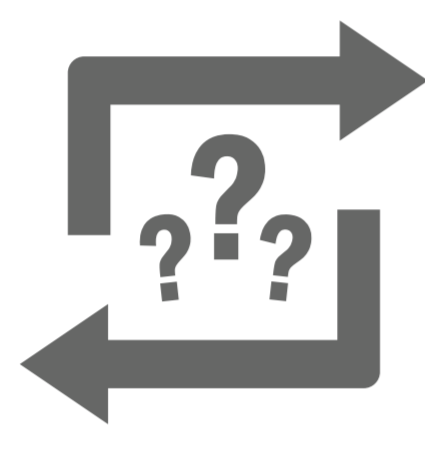
THE SITUATION



The ramping system was **not** specifically designed for the product



Review of account operations revealed inconsistencies



Dealership visits uncovered poor delivery experience and lack of process

THE SCHNEIDER SOLUTION



Designed customized double-decker trailers specifically for the UTVs



Created unique account reference guides for each dealership



Established a three-day required training course for drivers

THE RESULTS

CONTINUED OPTIMIZATION OF THE

DOUBLE-DECKER TRAILERS



DESIGNED A NEW THREE-TIER TRAILER FOR THREE-WHEELED UTVS



ONGOING EVOLUTION OF THE DELIVERY PROCESS

Engineering expertise and robust collaboration yielded custom trailers and process improvements that put safety first. Now, the manufacturer can rest easy knowing its UTVs are delivered safely and showroom-ready — and ready to make a big impact on the bottom line.

Interested in how Schneider can apply its engineering excellence to your transportation needs? Contact:

solutions@schneider.com